

|   | <b>SUGAR<br/>PROFESSIONAL</b>    | <b>SUGAR<br/>ENTERPRISE</b>      | <b>SUGAR<br/>ULTIMATE</b>         |
|---|----------------------------------|----------------------------------|-----------------------------------|
|   | \$40/user/mo                     | \$65/user/mo                     | \$150/user/mo                     |
| <b>Minimum 10 users</b>                       | <b>\$4,800/year</b><br>(minimum) | <b>\$7,800/year</b><br>(minimum) | <b>\$18,000/year</b><br>(minimum) |
| <b>Sales</b>                                  |                                  |                                  |                                   |
| Accounts Management                           | ✓                                | ✓                                | ✓                                 |
| Contacts & Task Management                    | ✓                                | ✓                                | ✓                                 |
| Opportunity Management                        | ✓                                | ✓                                | ✓                                 |
| Activity Streams                              | ✓                                | ✓                                | ✓                                 |
| Personalized Dashlets & Homepage              | ✓                                | ✓                                | ✓                                 |
| Activity Tracking & History                   | ✓                                | ✓                                | ✓                                 |
| Product Catalog & Tracking                    | ✓                                | ✓                                | ✓                                 |
| Quote Management                              | ✓                                | ✓                                | ✓                                 |
| Sales Opportunity Forecasting                 | ✓                                | ✓                                | ✓                                 |
| Revenue Line Item Forecasting                 |                                  | ✓                                | ✓                                 |
| Sales Team Management                         | ✓                                | ✓                                | ✓                                 |
| Sales Email Campaigns                         | ✓                                | ✓                                | ✓                                 |
| <b>Marketing</b>                              |                                  |                                  |                                   |
| Drip Campaigns                                | ✓                                | ✓                                | ✓                                 |
| Lead Routing                                  | ✓                                | ✓                                | ✓                                 |
| Convert Lead Form                             | ✓                                | ✓                                | ✓                                 |
| Campaign Wizard                               | ✓                                | ✓                                | ✓                                 |
| Email Marketing                               | ✓                                | ✓                                | ✓                                 |
| Newsletter Management                         | ✓                                | ✓                                | ✓                                 |
| Landing Pages                                 | ✓                                | ✓                                | ✓                                 |
| Campaign Dashboards                           | ✓                                | ✓                                | ✓                                 |
| <b>Service</b>                                |                                  |                                  |                                   |
| Case/Ticket Management                        | ✓                                | ✓                                | ✓                                 |
| Advanced Case Escalation                      | ✓                                | ✓                                | ✓                                 |
| Bug Management                                | ✓                                | ✓                                | ✓                                 |
| Concurrent customer Self-service Portal Users |                                  | 100                              | 100                               |
| Knowledge Base                                | ✓                                | ✓                                | ✓                                 |

| <b>Workflow</b>   |   |   |   |
|---|---|---|---|
| Basic Sugar Workflow (Notification/Alerts, Auto-update, Email Templates, Change Management) | ✓ | ✓ | ✓ |
| Formula Builder & Sugar Logic   | ✓ | ✓ | ✓ |
| <b>Mobile</b>   |   |   |   |
| Mobile Web  | ✓ | ✓ | ✓ |
| Native Apps (phones/tablets-iOS & Android)  | ✓ | ✓ | ✓ |
| Studio Editor   | ✓ | ✓ | ✓ |
| Administration & Customization  | ✓ | ✓ | ✓ |
| Sugar Logic   | ✓ | ✓ | ✓ |
| Offline Access  | ✓ | ✓ | ✓ |
| <b>Reporting</b>  |   |   |   |
| Advanced Graph & Chart Support  | ✓ | ✓ | ✓ |
| Customizable Dashboards & Homepage  | ✓ | ✓ | ✓ |
| Customizable Reports  | ✓ | ✓ | ✓ |
| Matrix Reports  | ✓ | ✓ | ✓ |
| Pre-built Reports   | ✓ | ✓ | ✓ |
| Read-only Report Access   | ✓ | ✓ | ✓ |
| Scheduled Reports   | ✓ | ✓ | ✓ |
| Advanced Reporting (SQL based)  |   | ✓ | ✓ |
| <b>Platform</b>   |   |   |   |
| Email Management, Archiving & Email Templates   | ✓ | ✓ | ✓ |
| Quick Create  | ✓ | ✓ | ✓ |
| Reminders, Alerts and Pop-ups   | ✓ | ✓ | ✓ |
| Shared Calendar   | ✓ | ✓ | ✓ |
| Employee Directory  | ✓ | ✓ | ✓ |
| Filtering & Drag-drop Capabilities on Lists   | ✓ | ✓ | ✓ |
| Custom Fields & Modules   | ✓ | ✓ | ✓ |
| Module Builder  | ✓ | ✓ | ✓ |
| Calculated Fields   | ✓ | ✓ | ✓ |
| Configurable Tabs   | ✓ | ✓ | ✓ |
| Drag-and-drop Custom Layouts  | ✓ | ✓ | ✓ |
| Customizable Homepage   | ✓ | ✓ | ✓ |

|  |    |    |    |
|--|----|----|----|
| Multiple Dashboards on Homepage                          | ✓  | ✓  | ✓  |
| Web-services API (SOAP/REST)                             | ✓  | ✓  | ✓  |
| Document and Project Management                          | ✓  | ✓  | ✓  |
| Sugar Studio - WYSIWIG Editor                            | ✓  | ✓  | ✓  |
| <b>Internationalization</b>                              |    |    |    |
| 33 Languages included                                    | ✓  | ✓  | ✓  |
| Additional language packs                                | +  | +  | +  |
| Multi currency support                                   | ✓  | ✓  | ✓  |
| <b>Integration (Connectors &amp; Plug-ins)</b>           |    |    |    |
| Cisco WebEx  | ✓  | ✓  | ✓  |
| Citrix Online GoToMeeting                                | ✓  | ✓  | ✓  |
| Dun & Bradstreet   | ✓  | ✓  | ✓  |
| Google Apps (Google Drive, Google Contacts)              | ✓  | ✓  | ✓  |
| Microsoft Word & Excel                                   | ✓  | ✓  | ✓  |
| Exchange, Yahoo and other IMAP mail                      | ✓  | ✓  | ✓  |
| Twitter & Facebook                                       | ✓  | ✓  | ✓  |
| LinkedIn Contacts  | +  | +  | +  |
| Marketo and Act-On                                       | +  | +  | +  |
| CTI Connectors   | +  | +  | +  |
| DocuSign Connector                                       | +  | +  | +  |
| Third-party Applications downloadable from SugarExchange | +  | +  | +  |
| IBM Connections  | +  | +  | +  |
| IBM Notes  | \$ | ✓  | ✓  |
| Sugar Connector for IBM Cognos                           | \$ | \$ | \$ |
| SMS  | +  | +  | +  |
| <b>Security</b>  |    |    |    |
| Access control by User                                   | ✓  | ✓  | ✓  |
| Access control by Team                                   | ✓  | ✓  | ✓  |
| Access control by Role                                   | ✓  | ✓  | ✓  |
| Advanced password management                             | ✓  | ✓  | ✓  |
| LDAP / Microsoft Active Directory                        | ✓  | ✓  | ✓  |
| Single Sign On (SAML)                                    | ✓  | ✓  | ✓  |

### Data Management and Data Back-up

|  |   |   |   |
|--|---|---|---|
| Data import  | ✓ | ✓ | ✓ |
| Relational Database backup   | ✓ | ✓ | ✓ |
| Multi-instance Database  | ✓ | ✓ | ✓ |
| Bi-weekly Sugar On-Demand Secure Database Back-up<br>(for customer download) | ✓ |   |   |
| Daily Sugar On-Demand Secure Database Back-up<br>(for customer download)     |   | ✓ | ✓ |
| Support for MySQL Database   | ✓ | ✓ | ✓ |
| Support for Microsoft SQL Server (2)   | ✓ | ✓ | ✓ |
| Support for Oracle Database (2)  |   | ✓ | ✓ |
| Support for DB2 Database (2)   |   | ✓ | ✓ |
| Full Access to DB (Onsite only)  | ✓ | ✓ | ✓ |

### Cloud Computing & Storage

|   |      |      |       |
|---|------|------|-------|
| Sugar On-Demand (SaaS)  | ✓    | ✓    | ✓     |
| Sugar On-Demand document storage                                | 15GB | 60GB | 250GB |
| Sugar On-Demand sandbox (for on-demand only)                    | 0    | 2    | 5     |
| Sugar On-Site   | ✓    | ✓    | ✓     |
| Partner Cloud (VAR or Service Provider)                         | ✓    | ✓    | ✓     |
| Public Cloud (Amazon EC2, Microsoft Azure, or Rackspace clouds) | ✓    | ✓    | ✓     |
| IBM Connections Cloud   | +    | +    | +     |
| BitNami Cloud Deployment to Amazon EC2                          | \$   | \$   | \$    |

✓ Included in base user subscription

+ Can be built in Sugar Studio or is available as a downloadable application via SugarExchange, for free or at an additional fee

\$ Additional subscription fees apply

\* Minimum annual subscription starts at \$4,800/user/year, including 10 user licenses.

\*\* Minimum annual subscription starts at \$7,800/user/year, including 10 user licenses.

(1) SugarCRM provides access to mobile phones and tablets either through mobile browsers or mobile applications. Refer to the Supported Platforms page at [http://support.sugarcrm.com/05\\_Resources/03\\_Supported\\_Platforms/Mobile\\_Supported\\_Platforms](http://support.sugarcrm.com/05_Resources/03_Supported_Platforms/Mobile_Supported_Platforms) for a current list of access methods.

(2) Available for Sugar On-Site, partner and public cloud deployments, not available in Sugar On-Demand. Contact your SugarCRM representative for availability.

(3) Sugar On-Demand sandboxes are only available to Sugar On-Demand.

Get your **FREE TRIAL** of Sugar at [www.sugarcrm.com/freetrial](http://www.sugarcrm.com/freetrial)